

Expression of Interest for partnering with organizations for overseas placement for the youth of Uttarakhand

Background

The State Government of Uttarakhand has the vision of creating a quality skilled workforce as per international standards and has been continuously working towards strengthening the skill ecosystem. The State has been making efforts towards providing job opportunities to the youth in the domestic market and is now planning to expand its efforts for connecting the youth of the State with overseas placement opportunities.

With this vision, the Department of Skill Development and Employment, Uttarakhand invites sealed Expression of Interest (EOI) from reputed Skilling-cum-Recruiting Agencies registered under Ministry of External Affairs / Organizations registered under TITP/SSW program of Ministry of Skill Development and Entrepreneurship. This invitation is extended with the aim to gauge the organizations' interest in the collaboration. The organizations are expected to offer skilling, placement, Pre-Departure Orientation Training (PDOT) and post-placement support.

Pre-Qualification Criteria

Each organization is expected to possess all the following pre-qualification criteria. Responses not meeting the below pre-qualification criteria will be rejected in the RFP stage.

S. No.	Pre-Qualification Criteria	Supporting Compliance Documents
1.	The applicant shall be a 'certified recruiting agent' under Ministry of External Affairs, India and having a registered office in India OR In case of overseas opportunities in Japan under TITP and SSW, the applicant should be an 'approved sending organization' (SO) under National Skill Development Corporation (NSDC)	Certificate by Emigrate Dept. under Ministry of External Affairs, India Certificate of SO from NSDC
2.	The applicant must be in business with a positive net worth for the last three consecutive years as on 31.03.2022 (i.e., FY ended 2019-20, 2020-21 and 2021-22)	Certified & validated by CEO of the applicant's organization in addition to the audited balance sheets of last three financial years
3.	The agency should have at least 10 (ten) full time trainers on its pay roll (Domain as well as Language trainers included)	Certificate from Statutory Auditor or CEO of the applicant organization
4.	The applicant should be willing to structure the skilling fees of each course such that not more than 50% of the fees is paid while the course is ongoing with the remaining fees to be paid once the candidate is placed in a job and starts earning.	Certificate by CEO of the applicant organization clearly outlining the payment schedule of the courses
5.	The applicant needs to guarantee 80% placements of the	Certificate by CEO of the applicant

	<p>total candidates enrolled in a particular course.</p> <p>In case of non-fulfilment of 80% placement, the applicant must refund 50% of the paid skilling fees for all the unplaced candidates. The unplaced candidates would not be liable to pay any balance skilling fees.</p>	<p>organization listing past placement records</p> <p>Certificate by CEO of the applicant organization providing guarantee on minimum 80% placements with a refund guarantee of [50%] of the paid skilling fees</p>
6.	<p>The applicant must provide complete support on the following:</p> <ul style="list-style-type: none"> • Domain training (if any) as per the requirements of the overseas employer • Language training (if any) • Migration support including travel & related documentation • Post-placement retention guarantee for a period of 6 months 	<p>Certificate by CEO of the applicant organization providing guarantee for domain training, language training, migration support and 6 months post-placement retention guarantee</p>

The agencies which participate in the EOI shall be invited for presentations and discussions. The EOI would be followed by an RFP. The RFP shall be open to all agencies irrespective of their participation during EOI, provided they qualify the eligibility criteria.

Business presentation

Interested agencies who would be invited for the detailed business presentation, must include the below details in the presentation:

- About the company – Background, Affiliations, NSDC ID, Supervising organization, Company financials
- Job profiles to be offered for skilling and placements in Uttarakhand. Include the following for each job profile:
 - No. of students proposed to be admitted in a single batch
 - Fees to be charged from candidates
 - Skilling & placement duration per batch of candidates
 - Required examinations to be cleared by candidates for target country
- Number of trainers to be deployed in Uttarakhand for skilling per job profile and profiles of each trainer
- Details on the target employers and the countries of engagement
- Key achievements of the company
- Case study(ies) on previous state or foreign government/public entity collaborations
- Unique methodology adopted by the organization (if any)
- Preferable sectors for Uttarakhand are - Nursing, Elderly Care, AYUSH, Tourism and Hospitality
- Support required from the State Government

Support provided by the Government of Uttarakhand

As part of this collaboration with skilling and placement agencies, the Government would offer public ITIs and / or other facilities to the empaneled agencies to conduct their courses at a nominal monthly rent.

This infrastructure can be utilized by the agencies to offer continuous skilling for the registered candidates prior to their placement. The assignment of the final infrastructure facilities to the shortlisted applicants post-RFP would be done basis their ranking in the RFP process and actual requirements.

Note that the Department reserves the right to obtain services (at a predetermined rate) from the agency in lieu of a monthly rent for the facilities / space leased. The rate will be mentioned in the RFP.

In addition to infrastructure support, the government would support in mobilization of students through:

- Campaigns and outreach to various institutes in the state
- Providing fixed incentives to students for undertaking skilling course
- Providing access to low interest loans and partial interest subvention incentives

EOI Processing Fee

A non-refundable processing fee of **INR 1000** (Indian Rupees One thousand only) in the form of demand draft favoring the “Member Secretary, Uttarakhand Skill Development Society” payable at Dehradun has to be submitted along with the EOI response. Bids received without or with inadequate EOI processing fees would not be considered for review

Venue & Timeline for Submission of Proposal

Proposal, in complete form in all respects as specified in the EOI, must be submitted at below address:

Project Director

Uttarakhand Skill Development Society
Mahila ITI Campus, 26 E. C Road
Near Survey Chowk
Dehradun, Uttarakhand
Pin- 248001

in prescribed format by **24th February 2023, 5 PM IST**. In exceptional circumstances and at its discretion, the Department may extend the timeline for submission of proposals by issuing amendment to be made available **over email**. Any query related to EOI may be sent to info.ukoverseas@gmail.com